

<u>S&M-CM/165/RCVs & TOPUPs/2013-14/61</u> Dated @ Chennai-6 the 19.03.2014.

Sub: Full usage value equal to MRP on Top-ups with MRP Rs.100 to 190 - reg. Ref: CO Lr.No. 26-04/2012-T&C-CM Circular No.82/13-14 dt 18-02-14.

Approval of the competent authority is hereby conveyed for the **full usage value equal to MRP on** Top-ups with **MRP Rs.100 to Rs.190 on** Top-up Voucher/C TOP-UP/Flexi TOP-UP in Tamilnadu Circle in 2G & 3G prepaid Mobile services for **08 days from 24.03.2014 to 31.03.2014**.

The offer details are given below:-

The promotional offer is	Full usage Value equal to MRP on Top-up Voucher/C TOP-UP/Flexi TOP-UP with MRP of Rs. 100 to Rs.190.
Period of Offer	24.03.2014 to 31.03.2014.

Note: Wherever, the usage value offered with top-up voucher is more than the MRP, the higher usage value already offered will prevail.

This is for kind information and necessary action please.

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(S.BAMA) AGM (Marketing-CM) 044-28290825

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GM (NW-O CM), Trichy -1/ Coimbatore – For information & necessary action please.

GM(S&M-CM), Chennai Telephones, Chennai for information pl.

GM (F) / Sr. GM (TR) TN Circle, Chennai for information please.

DGM In charge IN - Trichy - for infmn & necessary action please.

DGM(NW-O)/DE Commercial, Coimbatore/ - For information & necessary action please.

Heads of SSAs, -- for kind information and necessary action please.

DGM (Sales) & AGM (Sales), Chennai-6 –For information and informing Sales Heads, franchisee

managers and retail managers and other Channel partners along with commission structure as applicable.

DGM (CS)/SDE MKTG, Chennai-6 - For information and informing Call Centre/Customer Service Centre Officials and ensure uploading the information on the website "tamilnadu.bsnl.co.in".

DGM(S&M-CM)/AGM(S&M-CM), Chennai Telephones, Chennai – For information please.

DGM (ITPC) HYB - For information and ensure uploading the information on the BSNL PORTAL.